



## **MEMORANDUM OF UNDERSTANDING BETWEEN**

**BEST ENGINEERING AIDS & CONSULTANCIES PVT. LTD. (BEACON)**  
Re-seller of M/s Dassault Systemes SolidWorks Corporation in India

**AND**

**Malnad College of Engineering(MCE), Hassan**  
Department of Industrial and Production Engineering

### **PREAMBLE**

**BEST ENGINEERING AIDS & CONSULTANCIES PVT. LTD. (BEACON)** is the largest Value Added Re-seller of M/s Dassault Systemes SolidWorks Corporation in India with almost two decades of experience in providing Design & Manufacturing Automation solutions to the Indian Engineering Industry. **BEST ENGINEERING AIDS & CONSULTANCIES PVT. LTD. (BEACON)** was started by seasoned and accomplished IT professionals with a rich blend of complementing expertise essential to make it a successful venture with a customer base in excess of 2,500 Engineering companies.

**Malnad College of Engineering(MCE), Hassan** is a prestigious institution of national merit, established in the year 1960, during the second 5 year plan, as a joint venture of Government of India, Government of Karnataka and the Malnad Technical Education Society, Hassan. The college is one of the few Engineering Colleges in the country recognized for conducting the Technical Education Quality Improvement Programme (TEQIP) sponsored by the World Bank.

Both **BEST ENGINEERING AIDS & CONSULTANCIES PVT. LTD. (BEACON)** and **Malnad College of Engineering(MCE), Hassan**, now

- Recognizing the importance of Research and Development in the areas of Manufacturing and Product Development, as well as imparting industrial training to the engineering/technology/sciences students, etc.
- Appreciating the need for creation of large reservoir of highly qualified manpower in all fields.
- Desiring to club their efforts by pooling their expertise and resources,

INTEND to form a nucleus for promoting excellent quality manpower in the fields of engineering and technology.

NOW, THEREFORE, in consideration of the mutual promises made herein and of good and valuable consideration, the receipt and sufficiency of which both **BEST ENGINEERING AIDS & CONSULTANCIES PVT. LTD. (BEACON)** and **Malnad College of Engineering(MCE), Hassan**, hereby acknowledge, **BEST ENGINEERING AIDS & CONSULTANCIES PVT. LTD. (BEACON)** and **Malnad College of Engineering(MCE), Hassan**, hereby agree to sign a memorandum of understanding (MOU).

1. Duration: This MOU shall be valid for Three (03) years from the effective date and thereafter it may be renewed on mutually agreed terms.

“Effective Date: The date of signing this MOU by both the parties shall be 04 June 2019.”

2. Purpose :This MOU is between **BEST ENGINEERING AIDS & CONSULTANCIES PVT. LTD. (BEACON)** and **Malnad College of Engineering(MCE), Hassan**, with a primary objective of becoming a facilitator of practical Industry-ready training to the students on continuing basis for mutual cooperation and benefit for achieving a harmonious blend of strong points from both sides.

As demand for engineers continues to rise, but the supply of skill ready engineers is not keeping pace. And too often engineering graduates are leaving school without the right set of competencies to excel in the professional world. Over the last several years, Dassault Systems Solidworks has invested in many programs aimed at developing the students of today into the star technical professionals of tomorrow.

This mission was driven by the understanding that although industry and academia are inextricably linked, they are not always aligned. And, in fact, they often operate in isolation of one another. But what if instead they worked together to develop curriculums and classroom material? What if they partnered to provide students real-world, hands-on exposure to the kind of work they would be doing as professionals, using the latest technology, before they graduate? The implications of these questions form the foundation of program “CODE”.

3. This MOU covers the following functions paving way for the institute-industry link with “CODE”.


**Following are the areas where we propose to work together to achieve the objectives:**

- a) **BEST ENGINEERING AIDS & CONSULTANCIES PVT. LTD. (BEACON)** and **Malnad College of Engineering(MCE), Hassan** will establish a “CODE - Centre Of Design Excellence Powered by DS Solidworks” at **Malnad College of Engineering(MCE), Hassan** premises, to facilitate

**8. ARBITRATION**

**BEST ENGINEERING AIDS & CONSULTANCIES PVT. LTD. (BEACON)** and **Malnad College of Engineering(MCE), Hassan** shall settle any dispute arising out of any clause of this AGREEMENT through mutual consultations between **BEST ENGINEERING AIDS & CONSULTANCIES PVT. LTD. (BEACON)** and **Malnad College of Engineering(MCE), Hassan**. In case a settlement is not arrived at such dispute(s) will be subjected to provisions of Arbitration & Conciliation Act, 1996. The venue of arbitration shall be in CITY, STATE,

The memorandum of understanding (MOU) is made on this 04 day of JUNE 2019, at .....

<p>For <b>BEST ENGINEERING AIDS &amp; CONSULTANCIES PVT. LTD. (BEACON):</b></p> <p>Coordinator and Coordinating Dept. for CODE at MCE</p> <p><i>[Signature]</i> Coordinator</p> <p><i>[Signature]</i> Director <b>BEST ENGINEERING AIDS &amp; CONSULTANCIES PVT. LTD. (BEACON):</b></p> 	<p>For <b>Malnad College of Engineering(MCE), Hassan:</b></p> <p>Coordinator and Coordinating Dept. for CODE at MCE</p> <p><i>[Signature]</i> 04/06/2019 Professor &amp; Head Dr. Y. Arunkumar <b>Dept. of I&amp;P Engineering</b> Professor &amp; HoD <b>Malnad College of Engineering</b> <b>HASSAN-573201, INDIA.</b> Dept. of Industrial and Production Engineering Coordinator and Coordinating Dept.</p> <p><i>[Signature]</i> 4.6.19 Principal <b>Malnad College of Engineering</b> Malnad College of Engineering, Hassan <b>HASSAN-573201</b></p>
<p>In witness thereof :</p> <p>1. <i>[Signature]</i> (V RAMAKRISHNAN)</p> <p>2.</p>	<p>In witness thereof :</p> <p>1. <i>[Signature]</i> G. MANJUNATHA</p> <p>2. <i>[Signature]</i> M.S</p>